



Hayeong Song
SANDISK™

Visualizing Trust: How Chart Embellishments Influence Perceptions of credibility

Hayeong Song, Aeree Cho, Cindy Xiong, and John Stasko



**Georgia Institute
of Technology**

Design Challenge in Visualizations



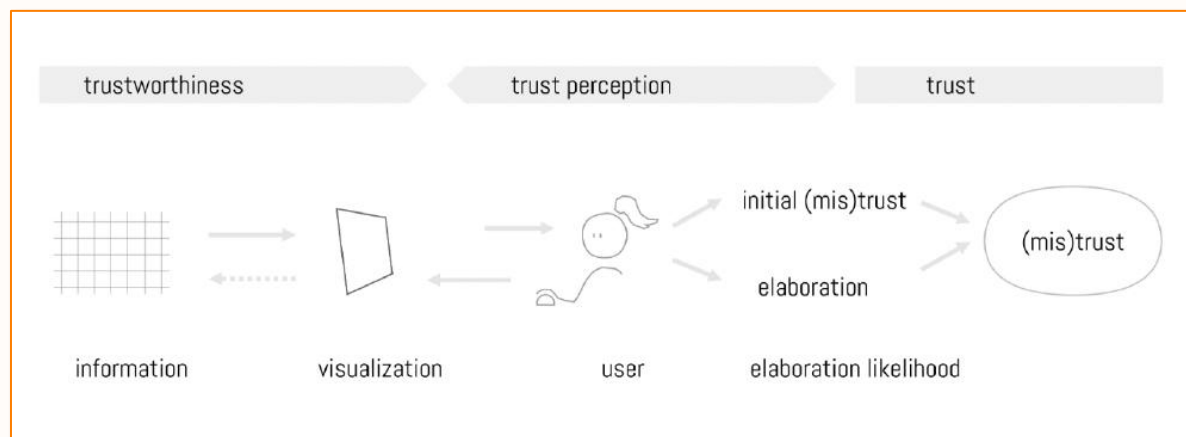
Trust Issues,

Design choices can erode credibility

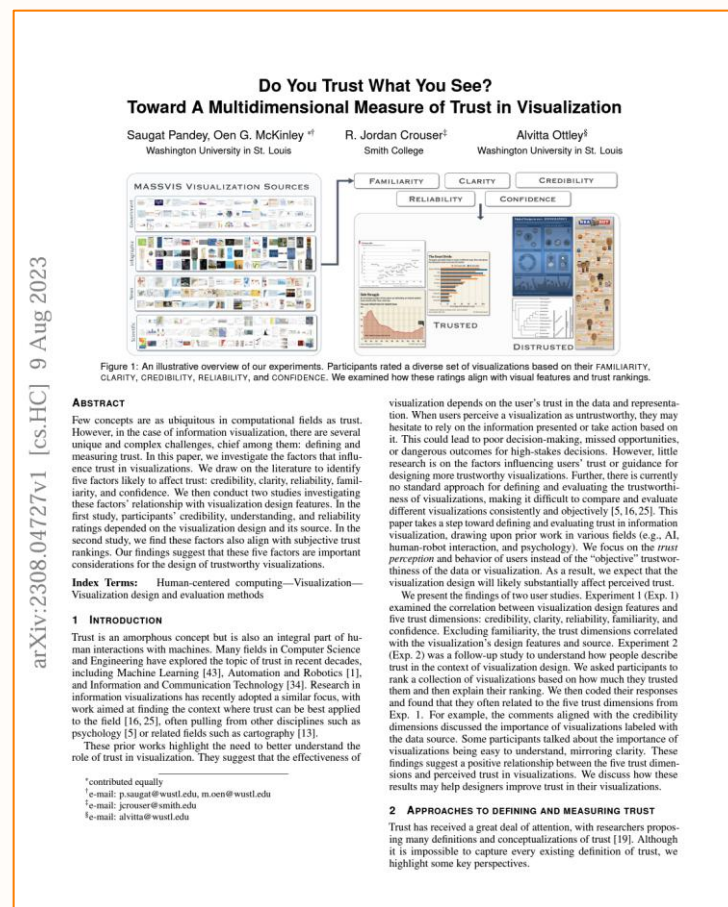
Limited empirical evidence

No clear evidence to refer to

Trust is multi-dimensional: we focus on evaluating it in visual design



A model for trust in information visualization
[Mayr et al. 2019]



Multi-dimensional nature of evaluating trust in visualizations
[Pandey et al. 2023]

There remains a gap in understanding how various design choices influence viewers' perceptions of credibility.

Research Question I



*Does **embellishment** (design choices) erode message credibility ?*

Research Question II

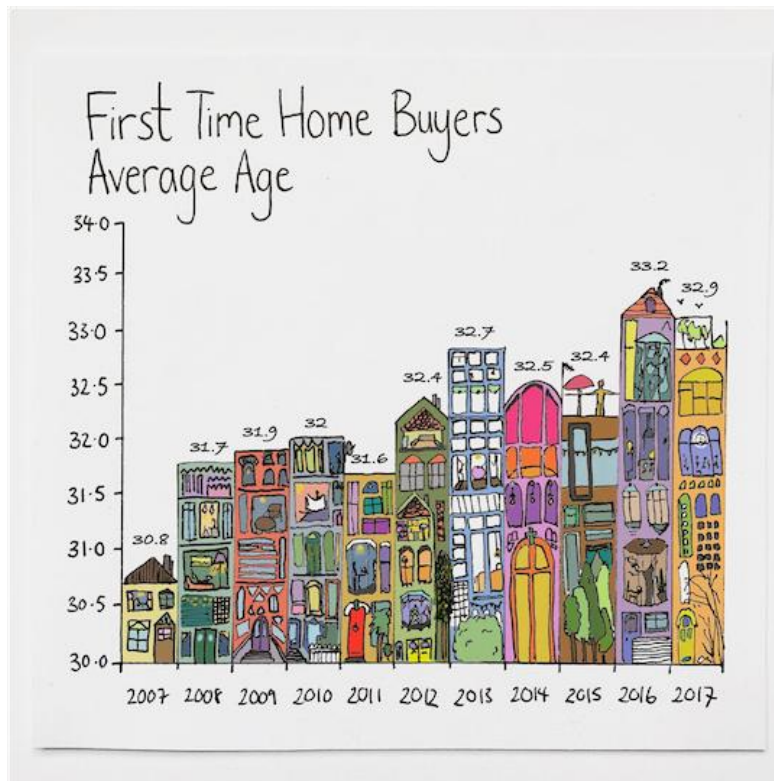


*How do **visualization elements** (design factors) shape perception of credibility?*

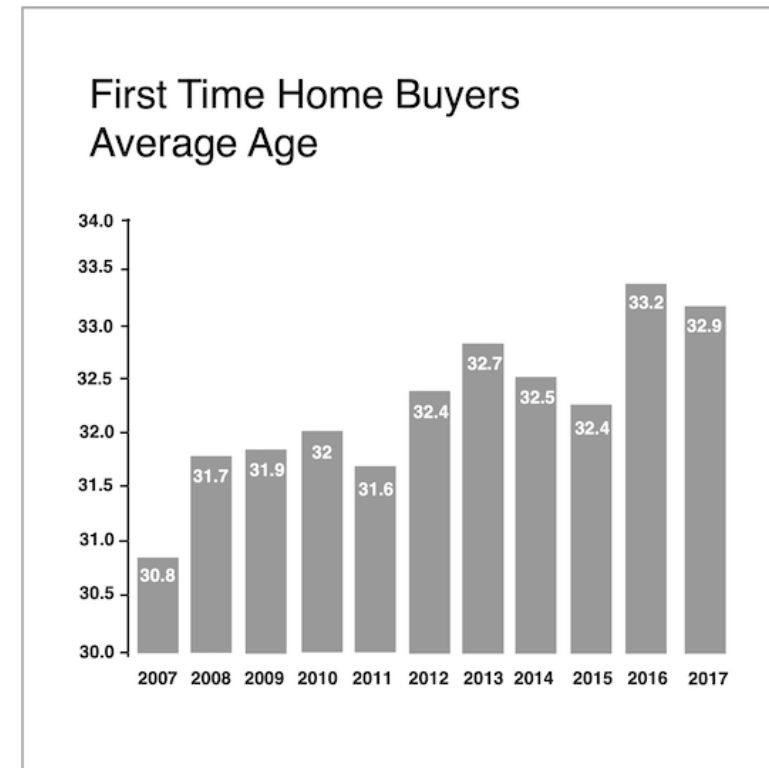
PART I



Visualization Message



Visual genre Embellishment vs Plain



Which one is more credible?

Study Design

Tasks

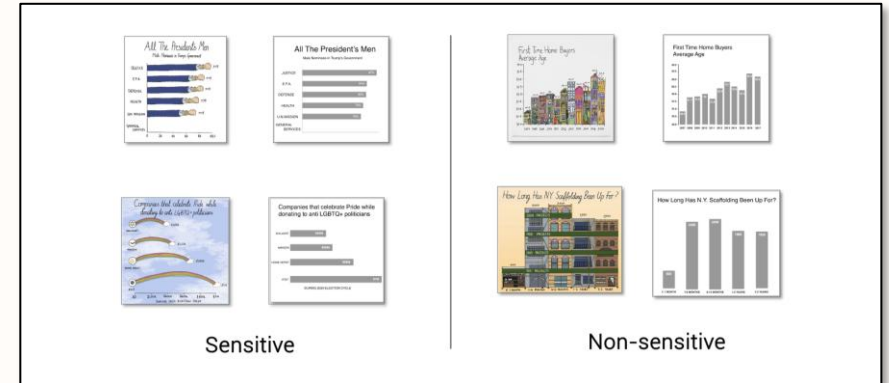
Single ratings

Option selections

Demographic survey

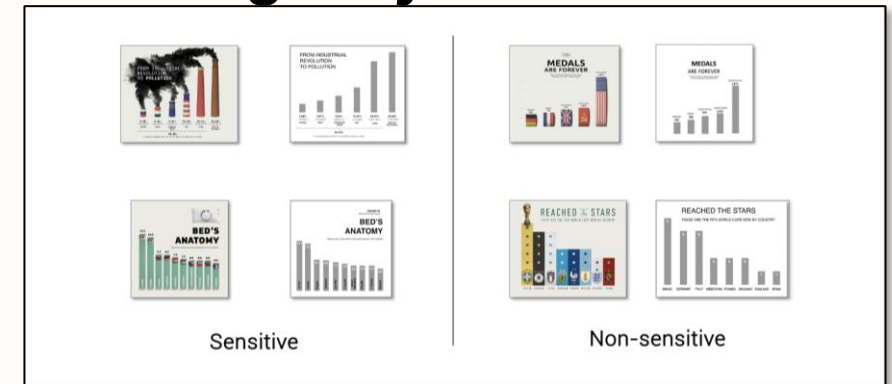
148 Participants

2 Embellishment styles *Cartoon-style vs Plain*



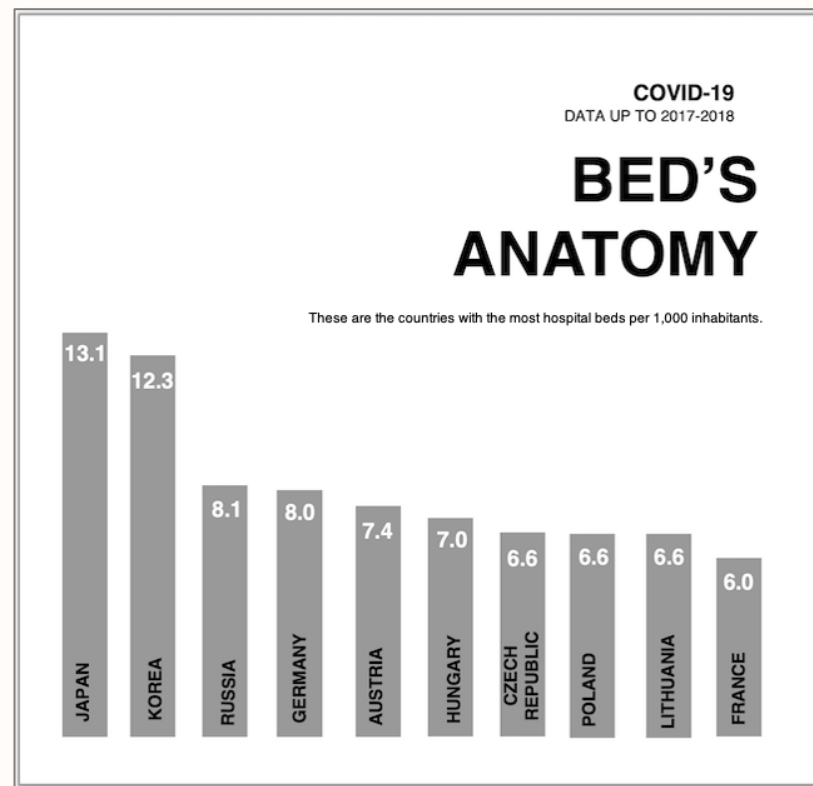
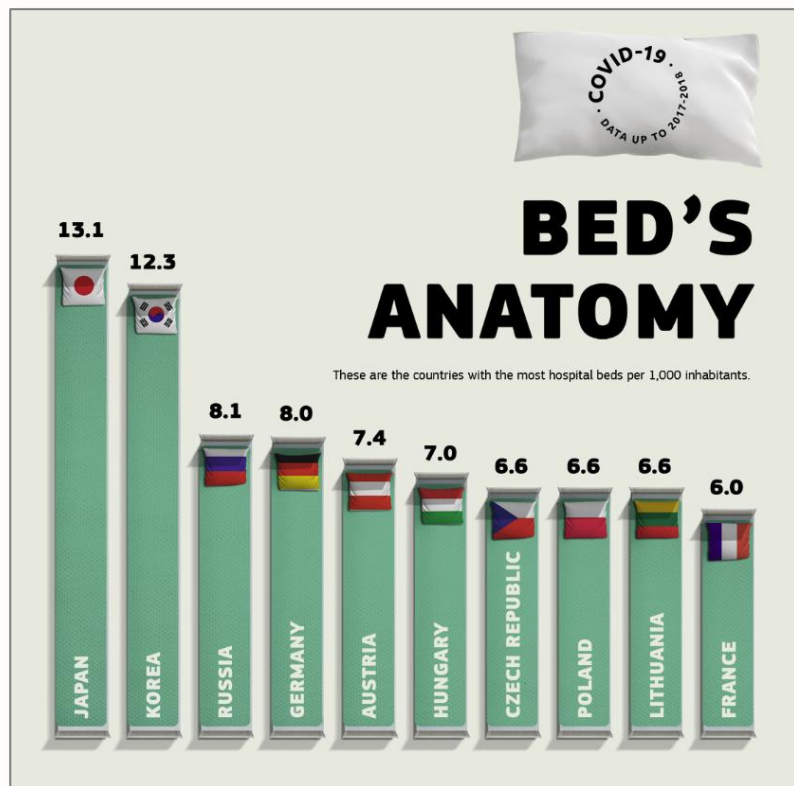
(74 Participants)

Image style vs Plain



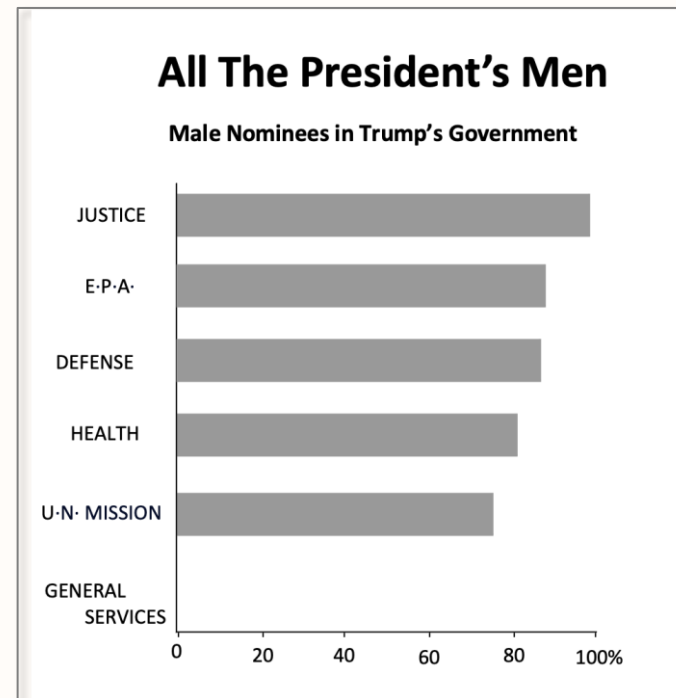
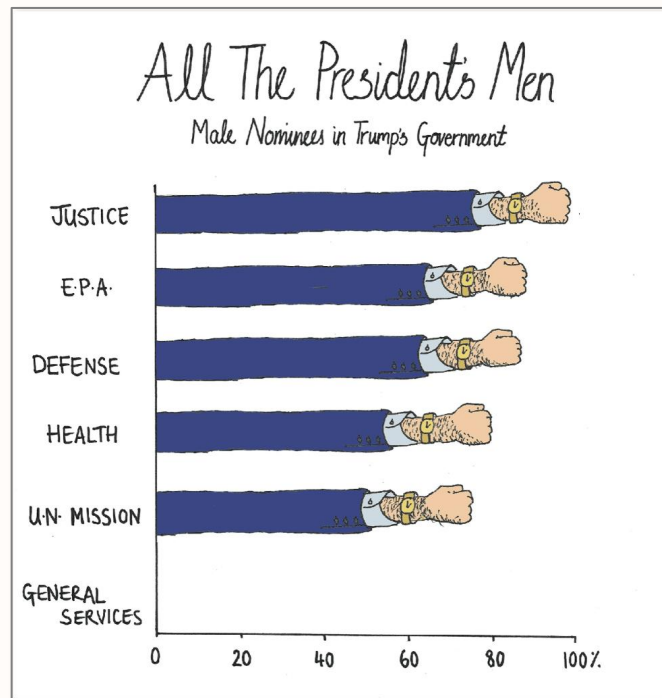
(74 Participants)

Image-style vs Plain



Which one is more credible?

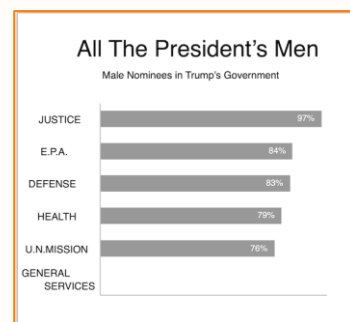
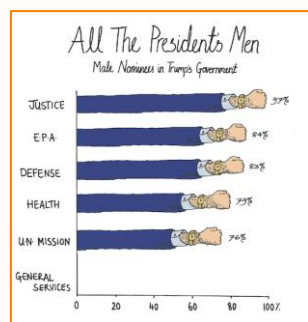
Cartoon-style vs Plain



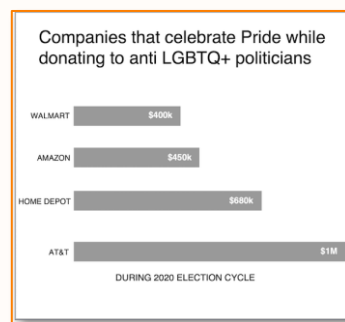
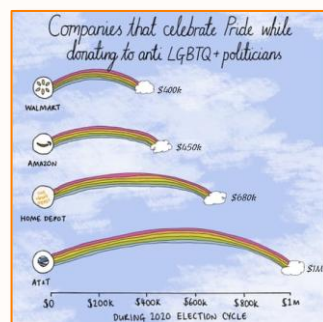
Which one is more credible?

Cartoon-style vs Plain

More belief-triggering

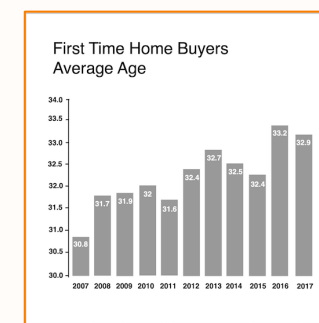


Gender ratios

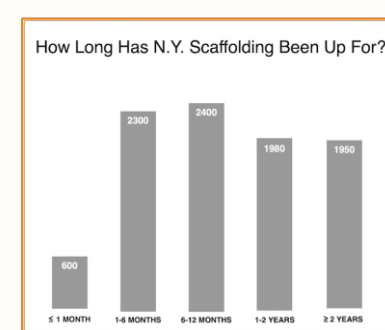


LGBT

Less belief-triggering



Home buyer's age



Construction duration

Hypotheses

H1: Plain > Cartoon-Style

H2: Plain > Image-style

H3: Belief-triggering topics (more likely): Plain > Embellished

Task & Measure

Quantitative:

Credibility Likert Scale (1 - low, 7 - high)

Option selection:

Professional presentation, social media post (credibility proxy)

Qualitative:

Open-ended questions

Statistical Analysis

Quantitative:

Single ratings: Two-way ANOVA,

Tukey's HSD post-hoc ($\alpha = .05$)

A/B options selection: Odds ratio analysis

Qualitative:

Open-ended questions (open coding)

Results

H1 (true) : Plain > Cartoon-style

H2 (partially true): Plain \geq Image-style

H3 (did not find support): Belief triggering topics (more likely): Plain > Embellished

Study 1: Key takeaways



Does embellishment erode message credibility of visualization?

It depends. Image-style: no, cartoon-style: yes



What are the key factors that erode credibility of charts? (qualitative)

Fonts, color usage, and style of bars

Research Question I



*Does **embellishment** (design choices) erode message credibility ?*

Research Question II



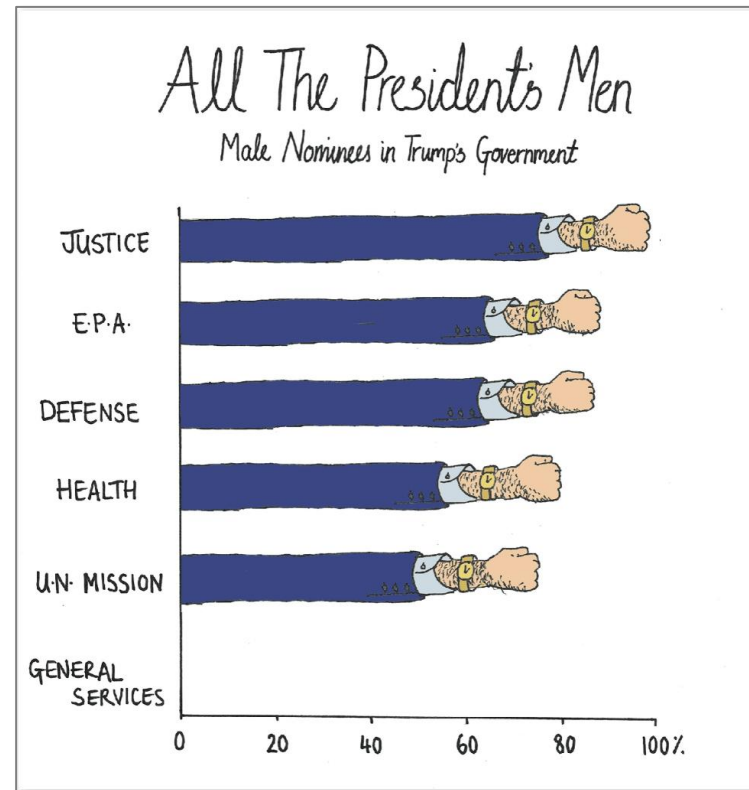
*How do **visualization elements** (design factors) shape perception of credibility?*

PART II



Communication Message

Visualization elements
Fonts, bars, and color



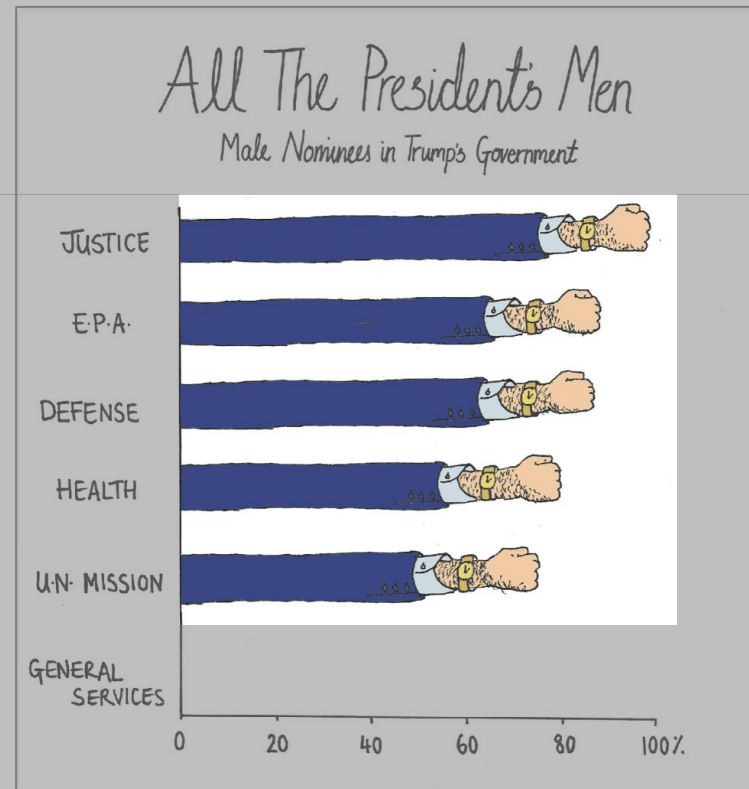
Rank the following visualizations in order of credibility

PART II



Communication Message

Visualization elements
Fonts, bars, and color



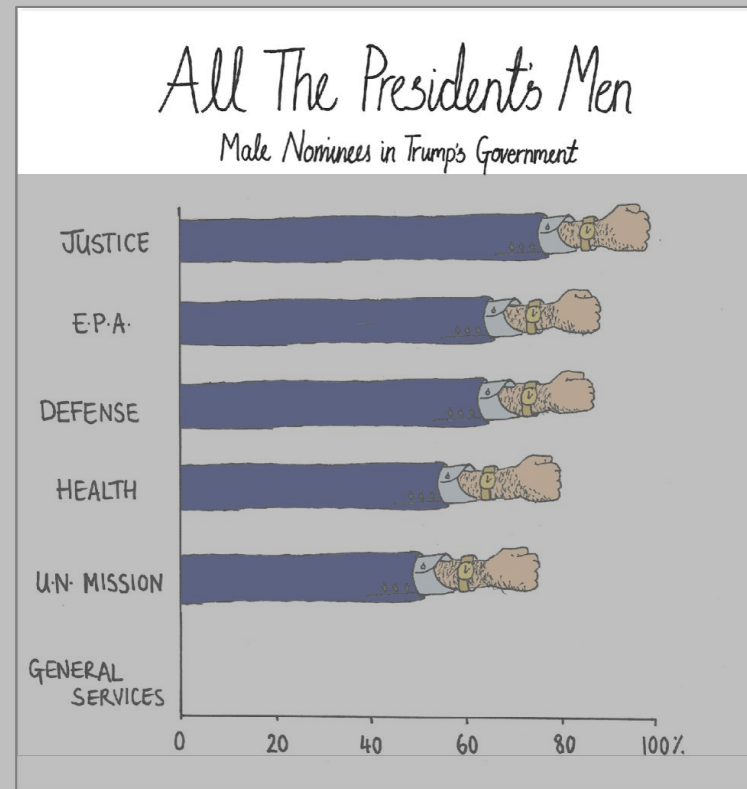
Rank the following visualizations in order of credibility

PART II



Communication Message

Visualization elements
Fonts, bars, and color



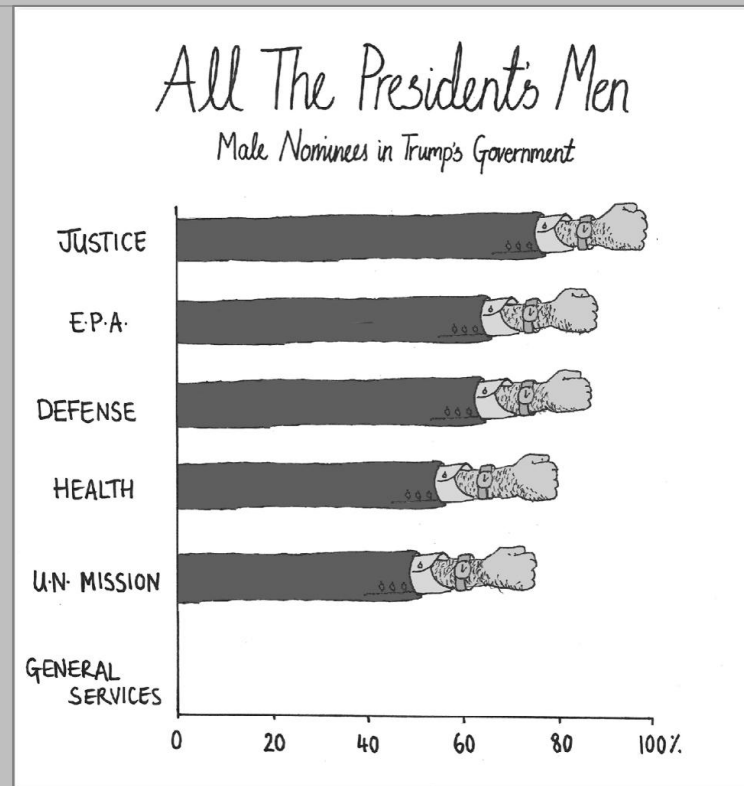
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PART II



Communication Message

Visualization elements
Fonts, bars, and color



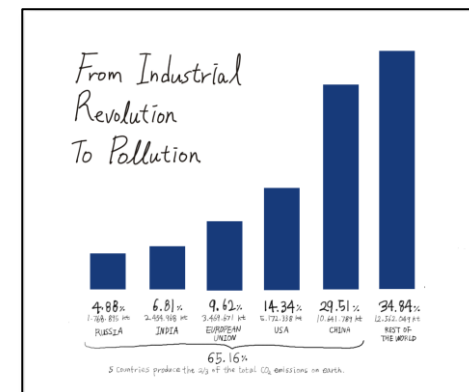
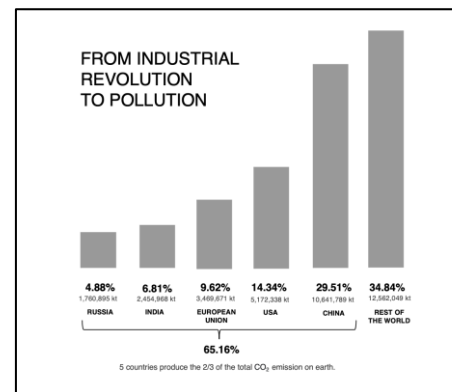
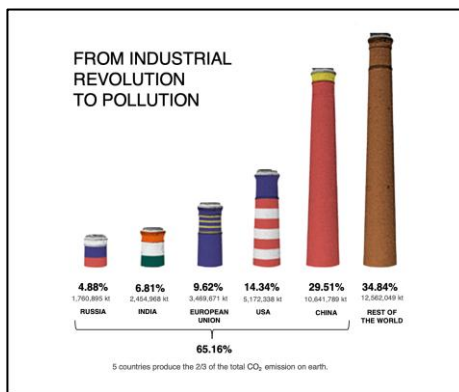
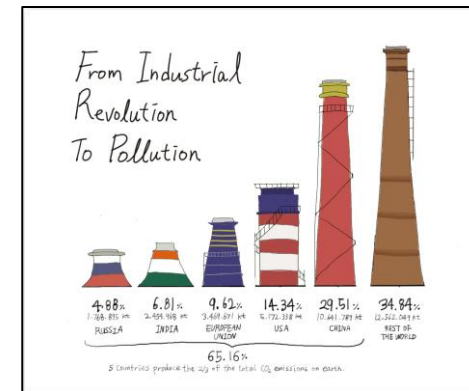
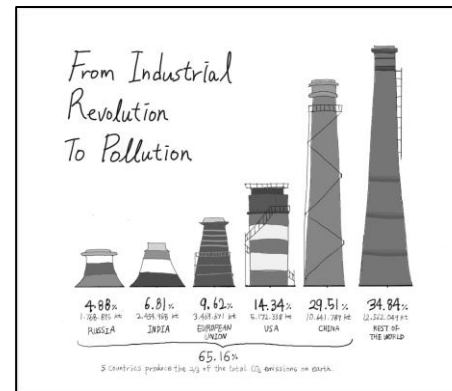
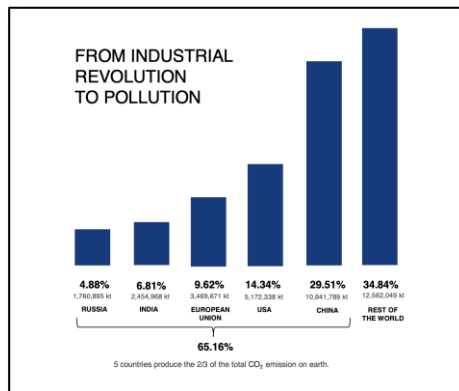
Rank the following visualizations in order of credibility

PART II



Communication Message

Visualization elements Fonts, bars, and colors



Rank the following visualizations in order of credibility

Hypotheses

H1 (Color) : **Color usage** will degrade the perception of the credibility of charts compared to **grayscale**.

H2 (Font) : Usage of **hand-drawn fonts** will degrade the perception of the credibility of charts compared to **common fonts**.

H3a (style of bars) : **Cartoon-style bars** will degrade the perception of the credibility of charts compared to **plain bars**.

H3b (style of bars) : **Image bars** will degrade the perception of the credibility of charts compared to **plain bars**.

Study Design

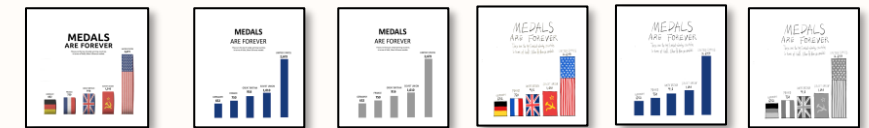
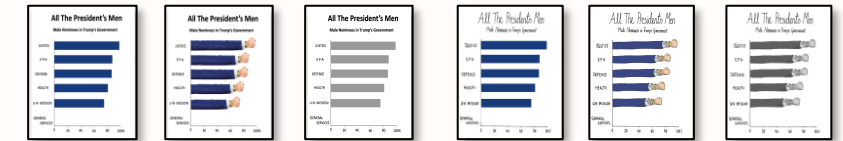
4 Topics

Tasks

Ranking

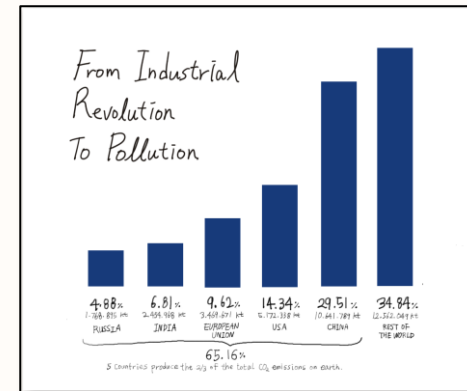
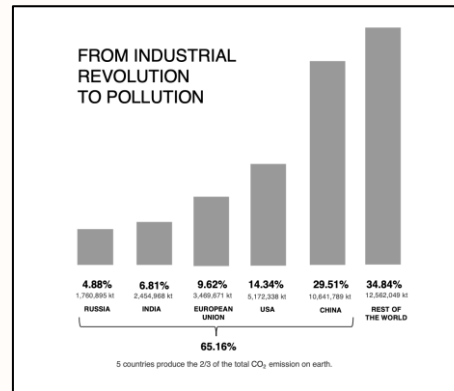
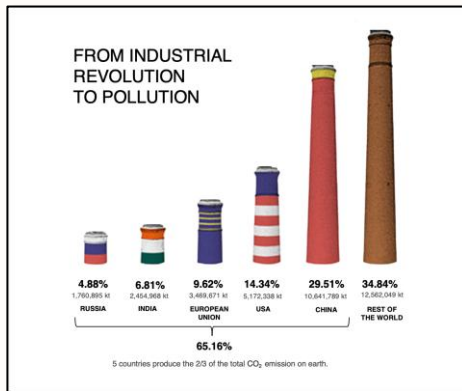
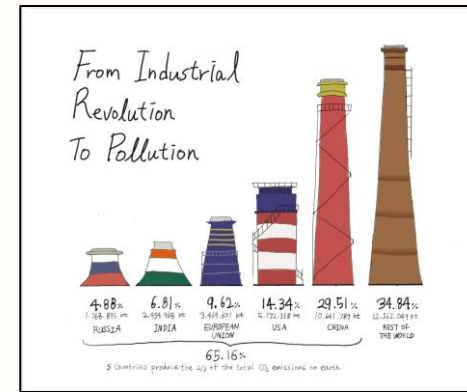
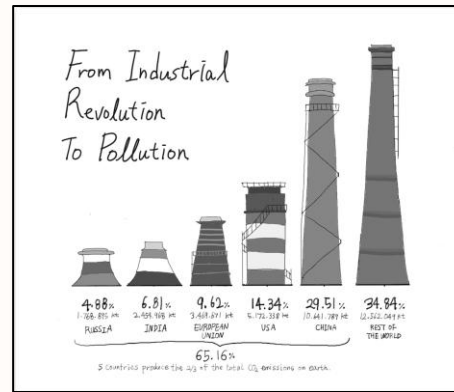
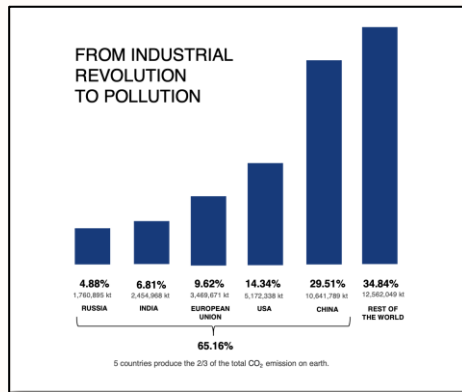
160 Participants

*Demographic
survey*



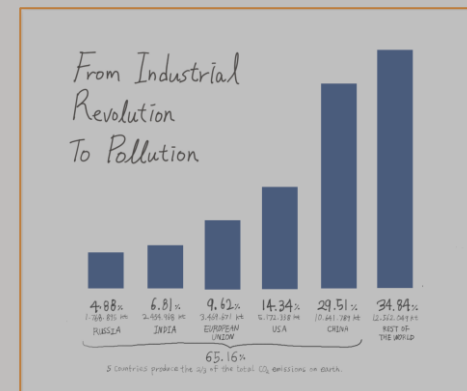
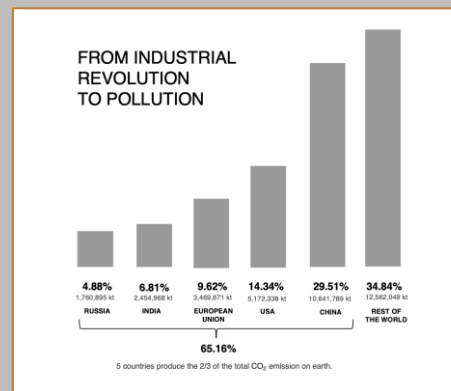
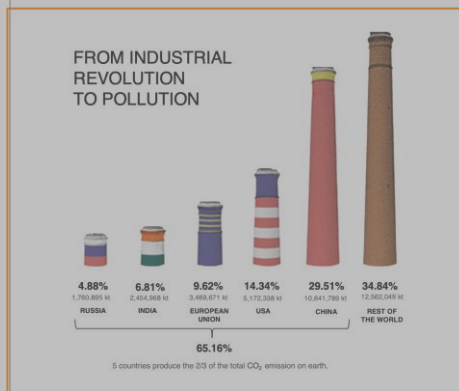
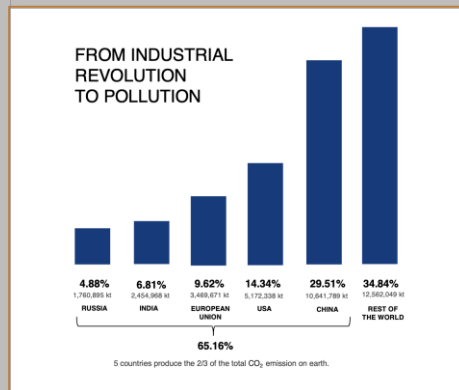
← High credibility Low credibility →

Visualization stimuli



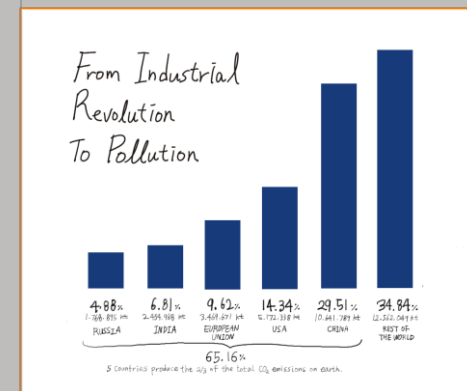
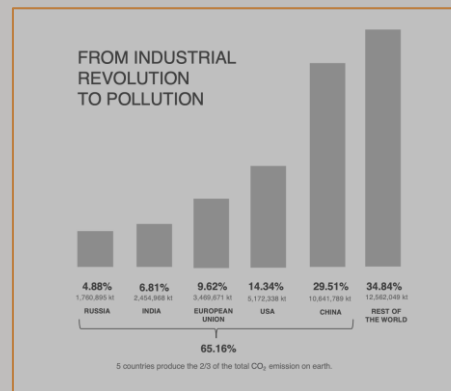
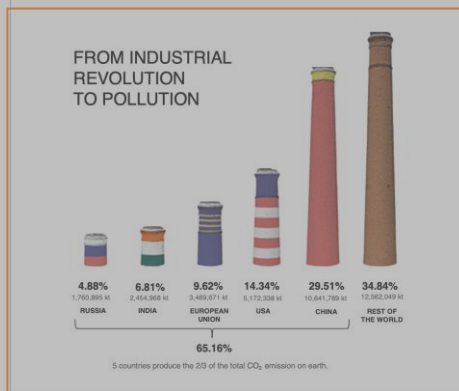
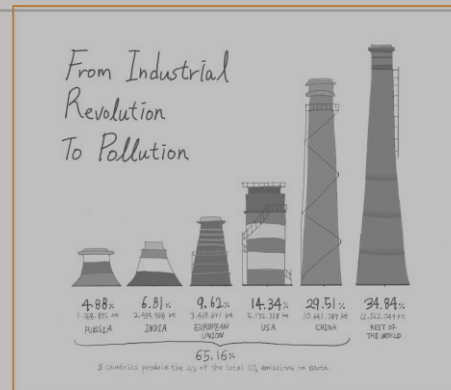
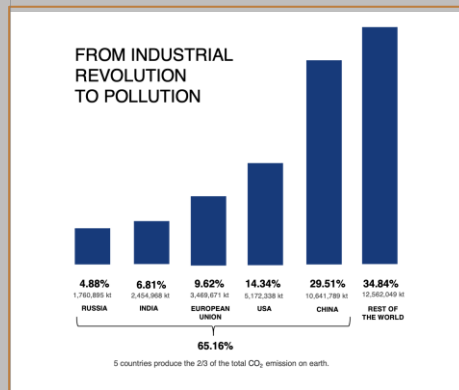
Visualization stimuli

Part a: Effect of color



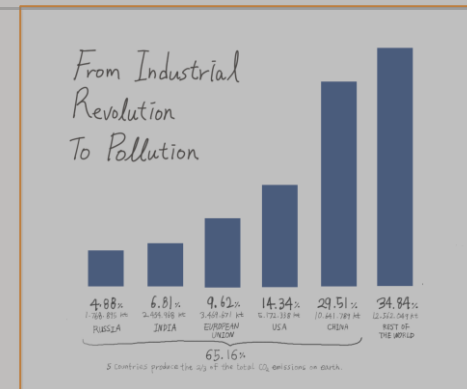
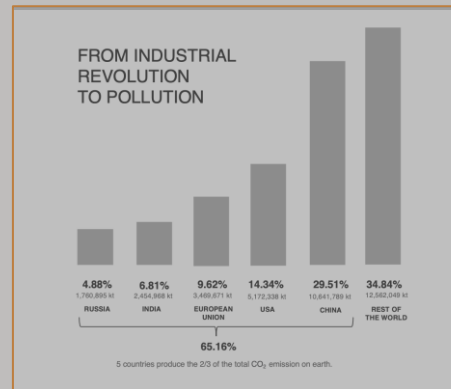
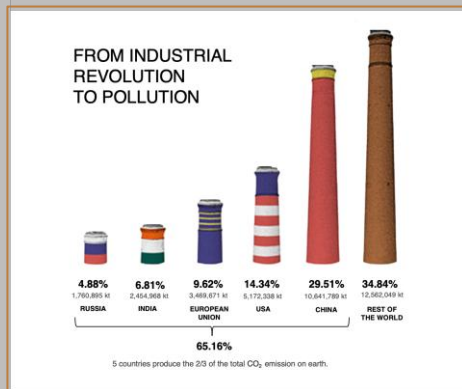
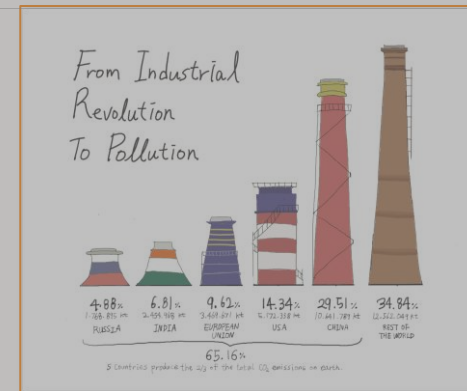
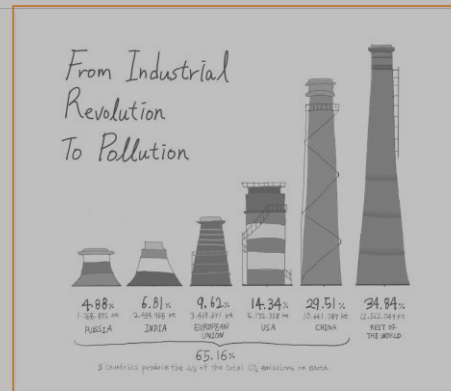
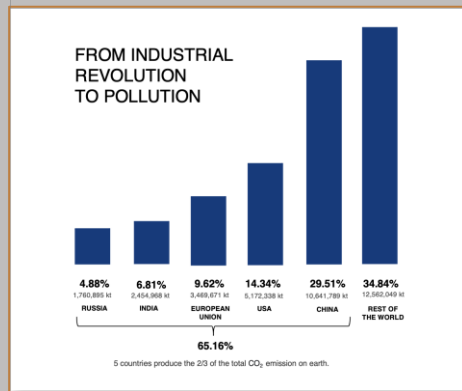
Visualization stimuli

Part b: Effect of font style

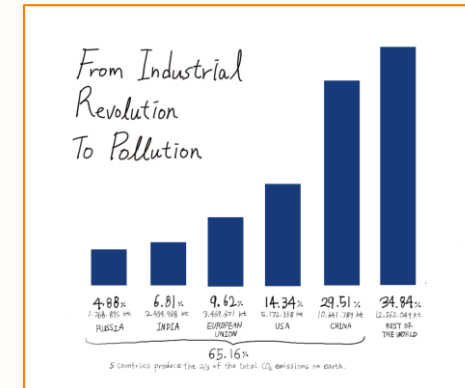
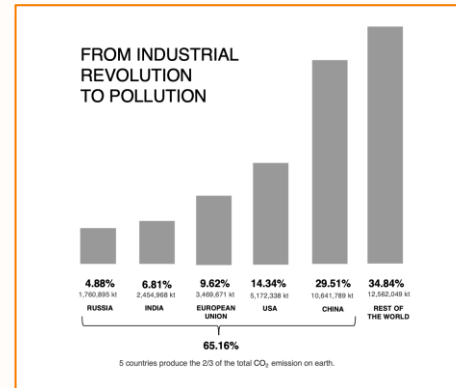
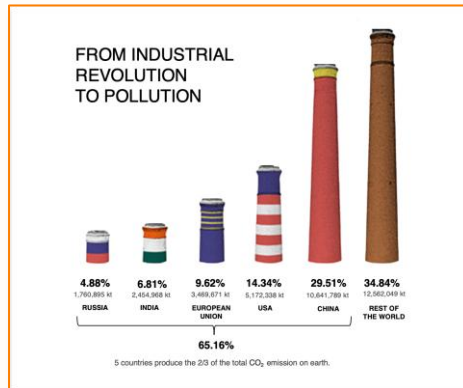
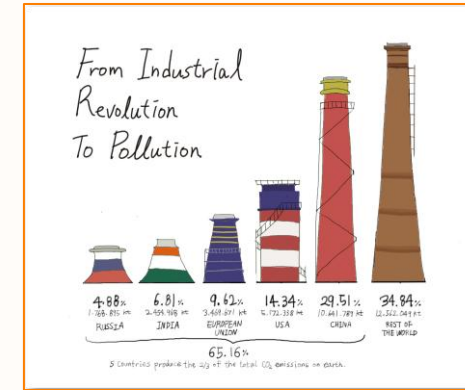
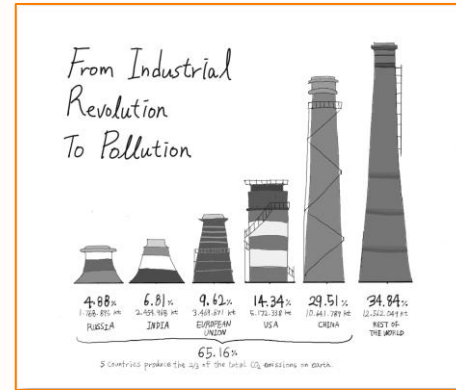
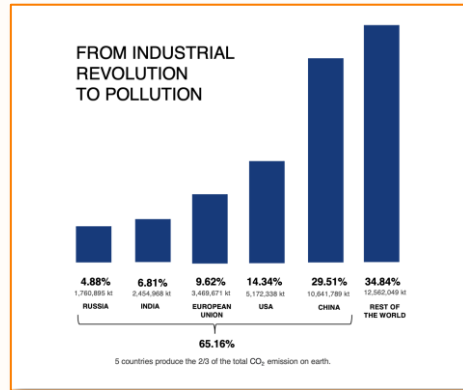


Visualization stimuli

Part c: Effect of bar style



Task (Rank)



Please rank the following visualizations in order of increasing credibility from low to high

Measure & Analysis

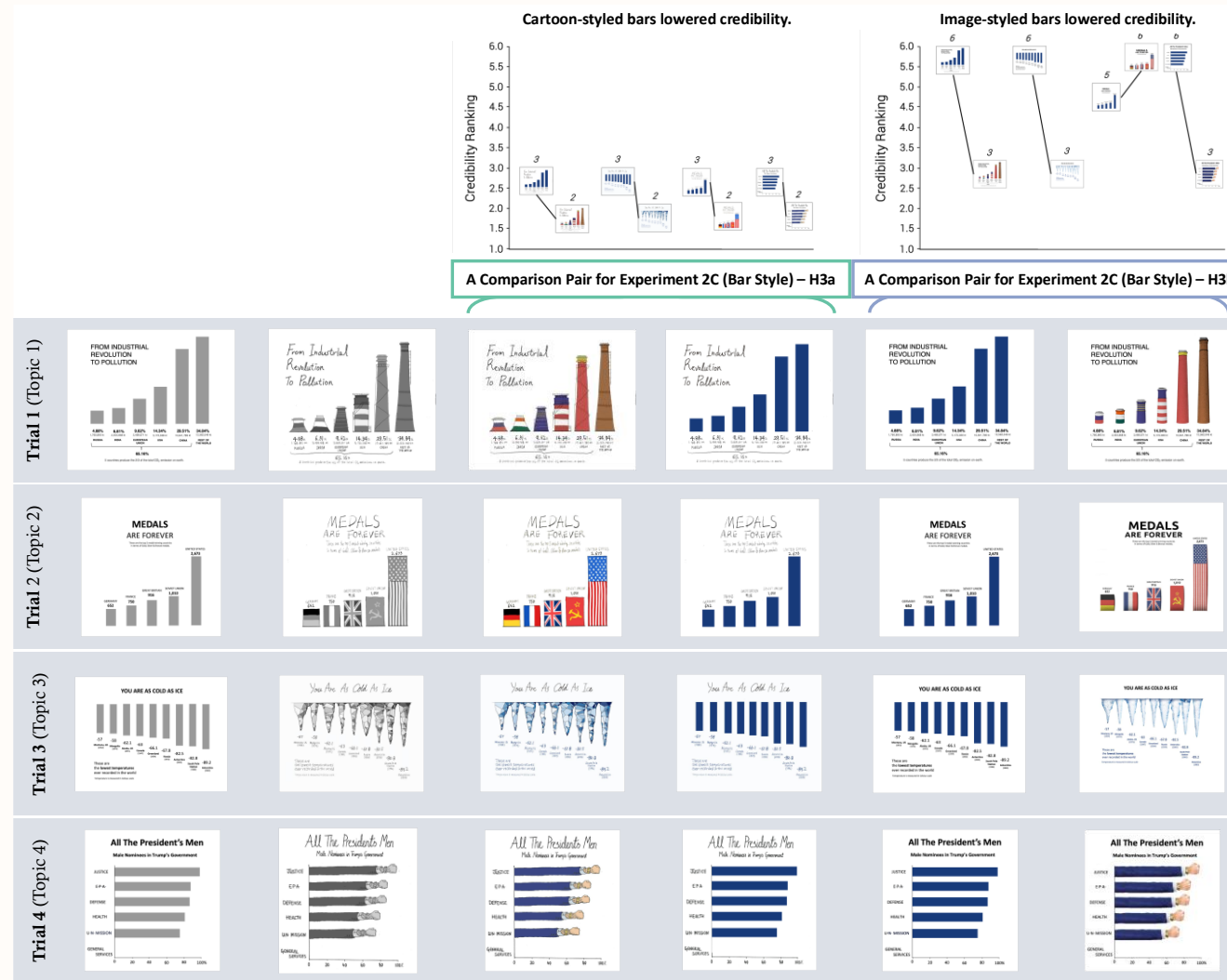
Rank order (credibility) :

Kruskal – Wallis test for rank order analysis

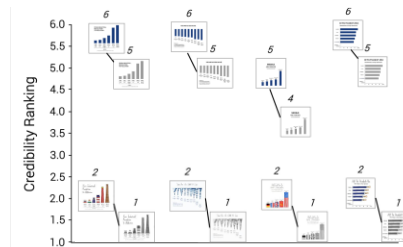
Multiple choice option :

Percentage & number of respondents

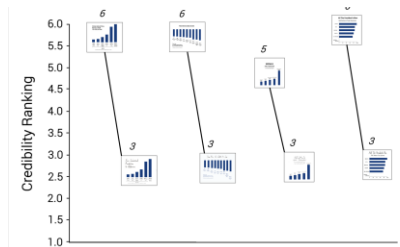
Results



A Comparison Pair for Experiment 2A (Color) – H1



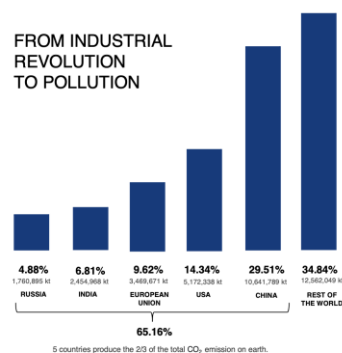
A Comparison Pair for Experiment 2B (Typeface) – H2



Color increased credibility

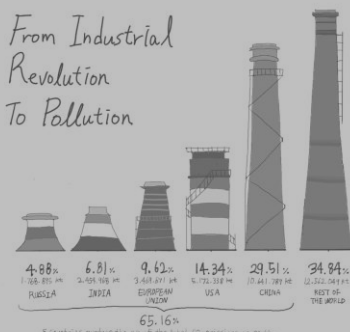


FROM INDUSTRIAL
REVOLUTION
TO POLLUTION



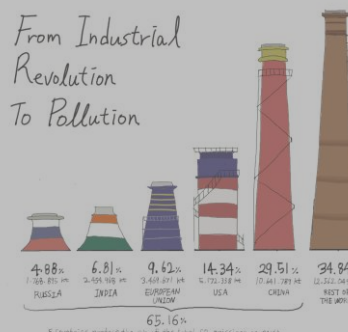
5 countries produce the 2/3 of the total CO₂ emission on earth.

From Industrial
Revolution
To Pollution



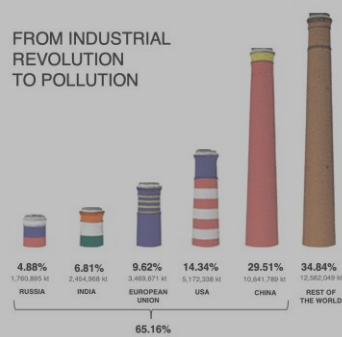
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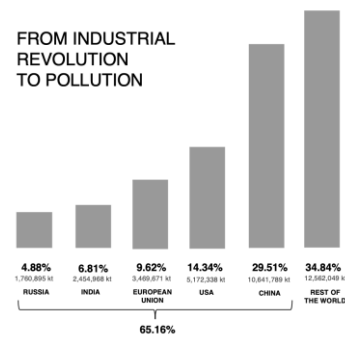
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FROM INDUSTRIAL
REVOLUTION
TO POLLUTION



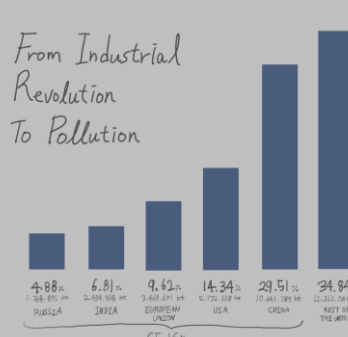
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FROM INDUSTRIAL
REVOLUTION
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Hand-drawn font lowered credibility

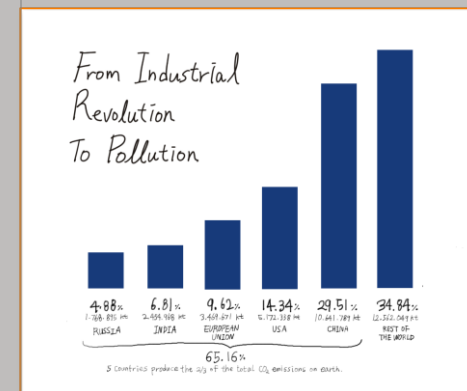
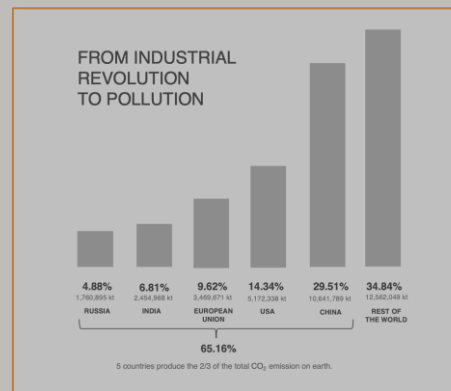
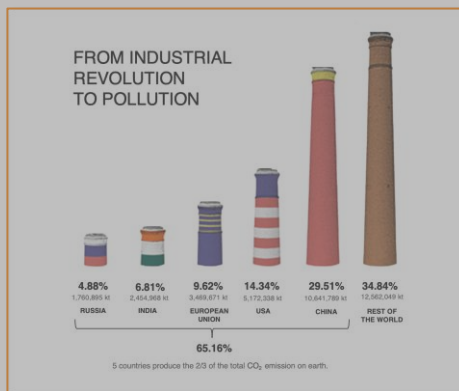
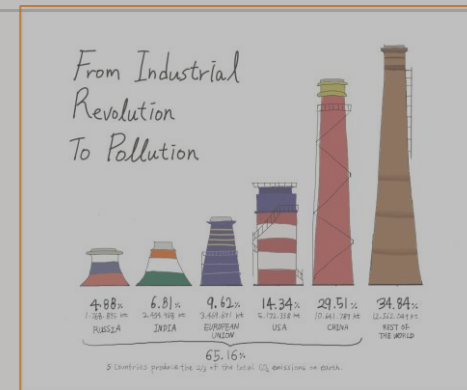
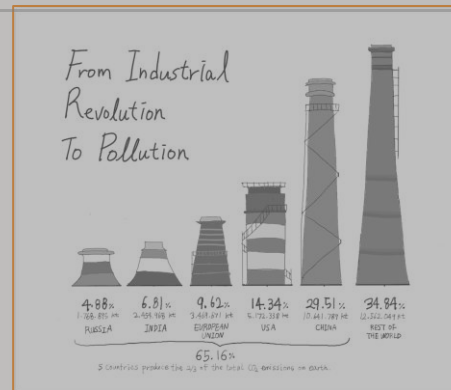
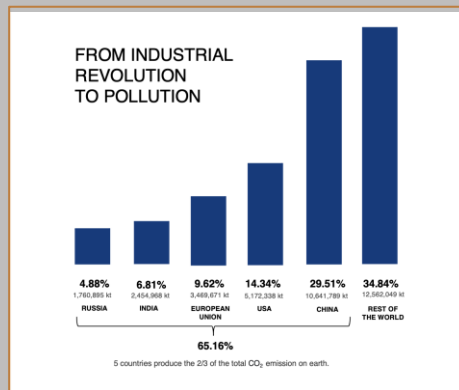
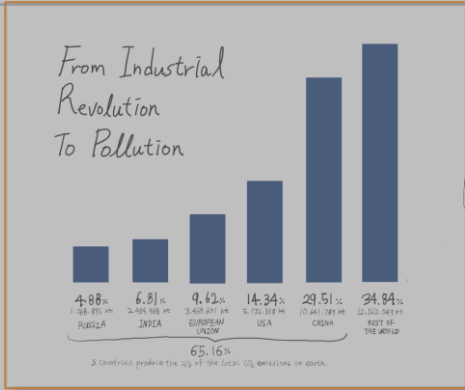
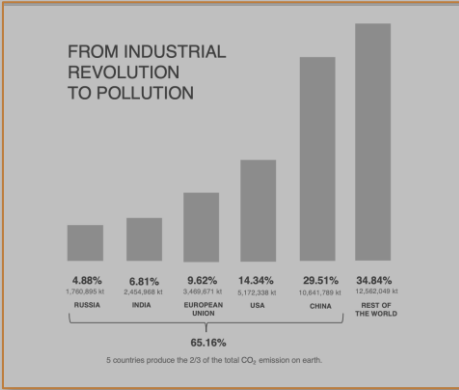
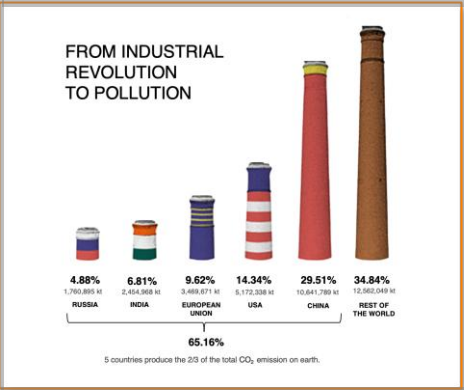
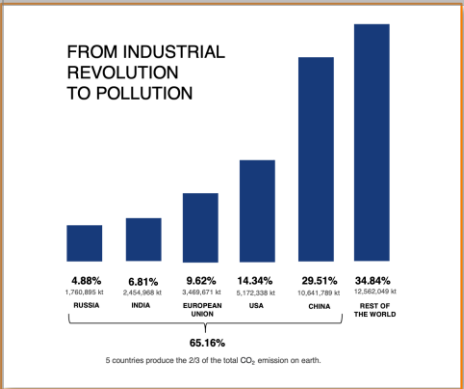
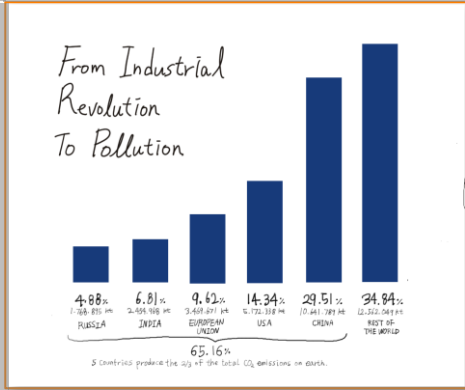
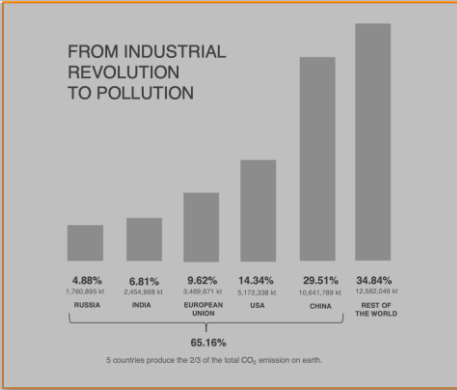
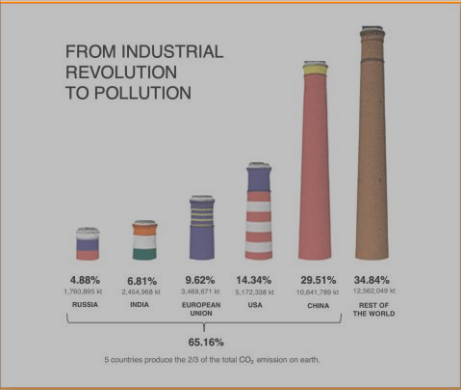
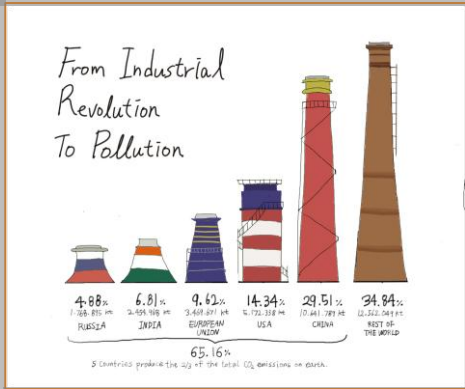
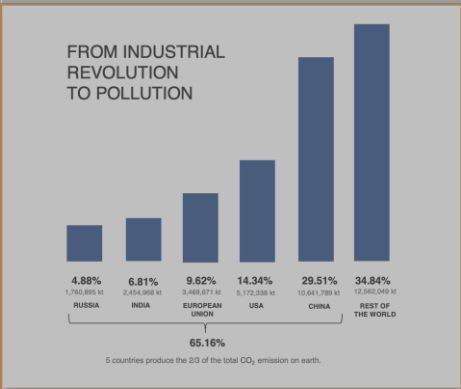


Image style bars lowered credibility.



Cartoon bars style lowered credibility



Implications

Embellishment can be incorporate without sacrificing credibility

Image-like visualizations maintained credibility comparable to **plain** charts.

Among the design elements we studied, font style and color had an impact on credibility

Hand-drawn style lowered credibility: perceived as subjective

Colors compared to grayscale enhance credibility

Implications

Audience and context should guide design

Scientific charts: minimize embellishments; avoid hand-drawn fonts and cartoon styles.

Public-facing charts: use image bars and color thoughtfully to communicate without compromising credibility.



Thanks!